



## Club Med Sales Specialist 2004 Graduate Benefits

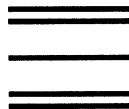
- **Increased Commission Level:** 12% base, upon graduation.
- **Booking Bonus:** A \$50 additional incentive on your first booking.
- **Automatic enrollment in the 777 Loyalty Program:** Earn free nights.
- **Merit Incentive:** Agents with a perfect score of 100 percent will be entered to win a one-week stay for two at any Club Med village worldwide.
- **Graduation Diploma:** A Club Med Sales Specialist diploma.
- **E-newsletters:** Receive monthly e-newsletters, exclusively for Sales Specialists, with special offers for you and your clients.
- **3 CEUs:** Qualification as a Club Med Sales Specialist earns travel agents 3 CTC Continuing Education Units from The Travel Institute (formerly ICTA).
- **Graduation Party:** A 4-day/3-night party at one of our villages for the top 50 producing Sales Specialists. Includes air from one of our major gateways.



A Certified Travel Associate (CTA) or a Certified Travel Counselor (CTC) who completes this educational program earns 3 Continuing Education Units (CEUs). CTAs and CTCs are required to obtain CEUs, as a condition of active membership in The Travel Institute (formerly ICTA). For more information visit [www.thetravelinstitute.com](http://www.thetravelinstitute.com).



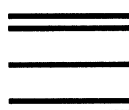
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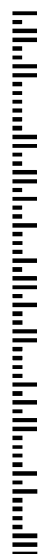
**Club Med**   
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